

Taiwan Mobile Job Postings

Job Function	Role and Responsibilities	Requirements
Cloud Gaming Business Development	<p>1.Responsible for developing potential clients, including cold calling, participating in exhibitions, and attending original equipment manufacturer (OEM) events, with the aim of expanding the market:</p> <p>*Conducting preliminary assessments of game introductions and negotiating conditions and contract terms.</p> <p>*Presenting to clients interested in game investment, establishing partnerships, and assisting with service launches.</p> <p>2.Serve as a bridge for overseas companies and teams, responsible for communication matters, including document translation and interpretation.</p> <p>3.Maintain existing client relationships.</p> <p>4.Establish strategic partnerships both domestically and internationally (including media and industry peers) and analyze market and sales data to propose solutions, product portfolios, and sales strategies.</p> <p>5.Keep abreast of industry trends, market changes, and market demands to discover potential business opportunities and assess market size.</p> <p>6.Handle ad hoc tasks.</p>	<p>1.Required qualifications: Proficiency in either Japanese (Japanese Language Proficiency Test N2 or above) or Korean (Korean Language Proficiency Test Level 5 or above).</p> <p>2.Have over 5 years of experiences in multinational business development.</p> <p>3.Familiar with the gaming market and major game developers.</p> <p>4.Have excellent communication and coordination skills, as well as the ability to execute tasks promptly and accurately.</p> <p>5.Strong sense of responsibility; a team worker with high emotional intelligence (EQ).</p> <p>6.Advanced level in English. Candidates who can fluently communicate with foreign clients will be given priority in the interview arrangement.</p>
Payment Platform Product Manager	<p>1.Drive product roadmap and prioritize initiatives.</p> <p>2.Define objectives and measurement criteria, write detailed specification documents to ensure mutual understanding among stakeholders.</p> <p>3.Collaborate closely with PM, BD, UI/UX, engineers, and other relevant stakeholders to ensure successful end-to-end delivery.</p> <p>4.Handle day-to-day operational requirements and optimize product metrics and workflow efficiency through data-driven approaches.</p> <p>5.Collect and analyze market and industry intelligence.</p>	<p>1.Mimum 1 year of software project management experience.</p> <p>2.Experience in participating in software development from ideation to implementation.</p> <p>3.Familiar with planning the merchant backend/administration backend for payment and transaction management.</p> <p>4.Familiar with user workflow in e-commerce websites and apps.</p>
Business Analyst	<p>1. Carry out data analysis and provide insights based on internal and external business needs.</p> <p>2. Interpret analysis results from business perspectives and provide corresponding strategic recommendations.</p> <p>3. Familiar with the internal data platform and promote its usage both internally and externally.</p> <p>4. Negotiate cross-departmental, cross-group, and external data cooperation.</p> <p>5. Execute assignments and projects on an ad hoc basis.</p>	<p>1. 3 years of experience in data analysis.</p> <p>2.Possess intellectual curiosity, independent thinking, and a willingness to challenge conventional wisdom.</p> <p>3.Detail-oriented and patient.</p> <p>4.Excellent communication and presentation skills.</p> <p>5.Strong ability to integrate and analyze data logically.</p> <p>6.Possess a keen business sense.</p> <p>7.When applying, please include past "data analysis" presentation samples (sensitive/confidential content can be redacted) to help us better understand your data analysis abilities. The presentation should ideally include:</p> <ul style="list-style-type: none"> -Clear explanation of the problem to be solved/researched. -Insights into the thought process behind planning the analytical methodology. -Key challenges encountered during estimation/execution of the analysis. -Concrete conclusions or recommendations.
Operations Analyst	<p>1.Conduct cost-benefit analysis of marketing campaigns & capital expenditure projects.</p> <p>2.Analyze company's operational performance.</p> <p>3.Execution and analysis of budgeting and financial forecasting.</p> <p>4.Collect and analyze data of relevant industries and market leaders.</p>	<p>1.Capable of cost-benefit analysis for projects and of financial statement analysis.</p> <p>2.Familiar with Microsoft Office software.</p> <p>3.Experience in using ERP or databases is a plus.</p> <p>4.Possession of CPA or CFA certification is a plus.</p>
HR Generalist	<p>1.Responsible for recruitment, selection, and leave management.</p> <p>2.Update internal databases and manpower reports.</p> <p>3.Assist business units in organizational and personnel management and provide human resources consultation.</p> <p>4.Participate in HR projects.</p>	<p>1.2 years of work experience in the field of human resources.</p> <p>2.Excellent communication and coordination skills.</p> <p>3.Familiar with labor laws and regulations.</p>
IT Tech Genius Internship Program	<p>After receiving resumes, HR will assist in matching the following four positions:</p> <p>System Development:</p> <ul style="list-style-type: none"> ■ Participate in system development: start-up technology services, AI visual research and development, audio and video visual research and development, digital transformation research and development, speech recognition, cloud service research and development, information security research and development, BNPL payment services, cryptocurrency, massive data analysis. <p>Data Modeling:</p> <ul style="list-style-type: none"> ■ NLP word segmentation dataset processing. ■ AI multi-label classification modeling technology. ■ Labeling user characteristics and brand preferences to assist customers with accurate marketing. <p>System Testing:</p> <ul style="list-style-type: none"> ■ NoSQL/Database testing program writing, data migration, and performance testing. ■ Testing and program writing for management backend functions, APIs, service websites, and application service apps. <p>M+ Innovation Module Development:</p> <ul style="list-style-type: none"> ■ Optional team small games, conference AI image processing, etc 	<p>System Development:</p> <ul style="list-style-type: none"> ■ Basic experience in Java and HTML5 development. ■ Knowledge of Docker. <p>Data Modeling:</p> <ul style="list-style-type: none"> ■ Basic experience in Python development. ■ Experience in using AI/ML/DL. <p>System Testing:</p> <ul style="list-style-type: none"> ■ Basic experience in Java development. ■ Familiarity with basic Linux commands. <p>M+ Innovation Module Development:</p> <ul style="list-style-type: none"> ■ Basic programming experience. ■ Interest in AI image processing.